



# NICHE Partners

Research | Strategy & Operations | Business Events

*Passionate about results*

## Order Agreement

Thank you for your interest in the Africa Perspectives MICE report. Please complete the client details section below, shown in blue, with your details and select the package/s you are interested in.

### Company Details

Niche Partners Pty Ltd

+27 72 350 2850

[business@nichepartners.org](mailto:business@nichepartners.org)

### Banking Details

Account Name: Niche Partners Pty Ltd

Bank & Branch Code: FNB, 220629

Account Number: 6276672782

### Client Details:

Name & Surname: \_\_\_\_\_

Organisation Name: \_\_\_\_\_

Contact Number: \_\_\_\_\_

Organisation Address: \_\_\_\_\_

Email Address: \_\_\_\_\_

\_\_\_\_\_

Entered into by and between

Company Name Here

a registered company incorporated according to the laws of the Republic of South Africa, having

registration number .....

duly represented by .....

in her capacity as .....

and

Niche Partners Pty Ltd

(Niche Partners)

a registered company incorporated according to the laws of the Republic of South Africa, having

registration number 2018 / 321335 / 07

Hereafter collectively referred to as "the Parties"

Reg No: 2018/321335/07

Director: L Mshololo



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## Available Packages

Please select the package/s you are interested in purchasing by ticking the box on the right.

Please add promo code here

### Standard Report:

- Excludes access to strategic documents, Africa Free Trade Area Agreement opportunity outline and complimentary database.

R20,500.00

### Comprehensive Package:

- Incomparable Affordable insights report with key economic data industry maturity assessment and MICE focus.
- MICE Area hotspot indicators
- Access to supporting strategic documents *\*Not in standard package*
- Africa Free Trade Area agreement opportunity outline *\*Not in standard*
- Immediate business opportunities that narrow African search *\*Not in standard*
- Complimentary virtual introduction to sales framework
- Personal Niche Partners report navigation support

R29,500.00

### B2B Fit Assessment:

- Non-disclosure contract and conflict check
- Tailored B2B fit assessment
- 2 Month Niche Partners consultation engagement
- Personal Niche Partners report navigation support
- Online team business development team training
- B2B Tailored market report

R68,000.00

### Regional Package

- Incomparable Affordable insights **regional** report with key economic data industry maturity assessment and MICE focus.
- MICE Area hotspot indicators
- Access to supporting strategic documents *\*Not in regional/standard package*
- Africa Free Trade Area agreement opportunity outline
- Video report navigation
- Excludes access to strategic documents and complimentary database.

R9 000.00



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**Once the order form has been received, we will send you the invoice for payment. If you have any questions, please do not hesitate to contact us.**

## Payment Terms and Conditions

Unless otherwise agreed in writing, the terms of payment are as follow:

- Payment in full no later than 5 days after the invoice have been issued.
- The African MICE Perspective Report will only be issued to the client once full payment has been received by means of amount reflecting in Niche Partners account and proof of payment has been received.
- The purchasing party shall be liable for all fees or expenses incurred by Niche Partners in collecting or attempting to collect any money owed by them.
- The purchasing party selecting to take on business to business fit assessment are liable for 50% deposit to confirm services, whereafter dedicated engagement terms will be finalised.

This report purchased is proprietary information of NICHE Partners and may not be copied, reproduced, or modified in whole or in part to any third parties outside the contract agreement without prior written consent of NICHE Partners or as otherwise permitted by law.

I hereby advise that I understand the terms and conditions and I am authorised to purchase the report on behalf of the company.

.....  
Name and Surname

.....  
Signature

.....  
Designation

.....  
Date

Please also initial each page before sending it back to [business@nichepartners.org](mailto:business@nichepartners.org)



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Thank you very much for your business.